

Digital Battleground for the Modern Firm

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Presentation Overview



Agenda	Description
Time:	60 minutes
Agenda:	 Introduction (5 minutes) A Story You Can Relate To (5 minutes) Cybersecurity Compliance For Accounting Firms (5 minutes) Why Businesses Fail To Act (5 minutes) Modern Warfare Isn't Just Physical – It's Digital The Real Risk for Accounting Firms (5 minutes) What Is a Hacker? (5 mins) Phishing, Malware, Ransomware (10 minutes) Should You Pay a Ransom? (5 minutes) What Is a Cybersecurity Plan (10 mins) Q & A (5 minutes)
Attendees:	ComplyWise online: Luke Kiely (Found and Chief Information Security Officer)
Delivery:	Virtual

Who I am & Why This Matters



- CISO advising accounting and financial firms
- Former cyber crime officer I've hunted and criminally investigated the hackers who target <u>you</u>
- I help firms stay off the front page for the wrong reasons
- I'm here because accountants are under siege and the enemy is digital,
 relentless and already inside.



A Story You Can Relate To



"Jimmy" ran a mid-size CPA firm with over 500 clients. One spoofed email, one missed flag, and \$60,000 vanished in minutes.

- What happened?
- Why it keeps happening?

This wasn't bad luck. It was a failure in culture, process and accountability.

- Sad luck didn't steal \$60K.
- X Bad strategy did.



Cybersecurity Compliance For Accounting Firms



FTC Safeguards Rule

Requires accounting firms handling consumer financial data to develop, implement, and maintain a **Written Information Security Program (WISP)**

Data Privacy Regulations

Firms must comply with **federal and state privacy laws**, including the GLBA, the Right to Financial Privacy Act, and state-specific legislation like the **California Consumer Privacy Act (CCPA)** — especially when handling sensitive client data.

Incident Response & Notification

Firms may be subject to **regulatory notification requirements**, including **prompt breach reporting** to affected parties and authorities.



Why Business Fail To Act



- Complexity: "We don't know where to start"
- Cost: "We'll invest if something happens"
- Complacency: "We're too small to be targeted"
- Awareness: "We didn't know what we didn't know"



Modern Warfare Isn't Just Physical - It's Digital



- **2010 Stuxnet:** A nation-state cyber operation crippled Iran's nuclear program by sabotaging centrifuges, all without firing a single missile.
- **2022 Ukraine:** Cyberattacks took down government and financial systems just hours before military invasion softening targets and spreading confusion.
- 2023 Israel/Gaza Conflict: Widespread DDoS attacks hit media, energy, and logistics sectors in an attempt to disrupt public communications and infrastructure.
- 2024 Global Espionage: Chinese APT groups breached telecom and law firms across the U.S. and Australia, extracting sensitive economic and defense data.
- or collaterally.



What is a Hacker?



Forget the hoodie. Forget the basement.

A hacker is any individual or group exploiting systems for personal, political, or financial gain. That includes:

- Criminal syndicates running ransomware-as-a-service
- Insiders leaking or stealing data
- Nation-state actors targeting industries to disrupt economies
- Script kiddies using prebuilt tools they barely understand

Hackers shouldn't be defined by appearance — they should be defined by intent, capability, and opportunity







The number #1 method of compromise globally

- It's emotional engineering: stress, urgency, fear, reward
- Tax season is open season for phishing
- Not just emails: SMS, websites, QR codes, and instant messaging



Malware



- Malware = malicious software
- Delivery via phishing, drive-by downloads, infected attachments
- It adapts like a virus polymorphic, stealthy, targeted
- Used for spying, stealing, destroying



Ransomware = Data Hostage Crisis



- Delivered via phishing, malicious links, or exploit kits
- Encrypts files, locking you out of your own data
- Demands ransom, often in cryptocurrency, to unlock data
- Evolves constantly stealthy, automated, and tailored to your environment
- Used to cripple operations, extort money, and damage trust



Should You Pay a Ransom?



Short answer: No

Real-world answer: It depends

Paying a ransom is discouraged, and may even be illegal, but the decision is rarely simple.

What to consider:

- Can you afford the operational downtime
- Do you have the right backups?
- Are you committing a criminal offence?
- Will your insurer cover the payment or recovery?



What is a Cybersecurity Plan?



It's more than a checklist. It's a strategy for:

- Identifying your assets
- Understanding your risks
- Applying the right technology, processes, and training
- Preparing for the worst so you can recover your best



Questions and Answers



An opportunity to discuss any aspect of this presentation or questions from the audience.

