

## Live Online Training Packages

Real-time collaboration with a trainer and peers, without leaving home or the office.

All packages include one-year access to our interactive Live Online programs.

<p><b>Client Focused Sales</b> Quick-hitting sales techniques for effective cold calling, making a compelling sales presentation, negotiating, and upselling. Increase your influence, be more articulate, and be fully committed to winning.</p> <p>Total time: 13 hours <span style="float: right;"><b>Price: \$599.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Appeal to Buyer Motives to Close More Sales</li> <li>◆ Compelling Sales Presentations</li> <li>◆ Cross and Up Selling</li> <li>◆ How to Cold Call and Build New Customers</li> <li>◆ Negotiations - A Human Relations Approach</li> <li>◆ Present to Persuade</li> </ul>
<p><b>Dealing with Stress and Worry</b> Learn to deal effectively with stress and worry. It is not only critical to effective leadership; it's vital to your health and well-being.</p> <p>Total time: 14 hours <span style="float: right;"><b>Price: \$949.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Managing Workplace Stress</li> <li>◆ Managing Conflict in the Workplace</li> <li>◆ Create Your Work-Life Breakthrough</li> <li>◆ Overcoming Workplace Negativity with Enthusiasm</li> <li>◆ Disagree Agreeably</li> <li>◆ Analyze Problems and Make Decisions</li> </ul>
<p><b>Engaged Employee</b> Maintain a positive work attitude as you handle disagreements, set goals, build trust, manage stress, and inspire others by your example. Build a more considerate, collaborative workplace culture.</p> <p>Total time: approx. 10 hours <span style="float: right;"><b>Price: \$499.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Create your Work-Life Breakthrough</li> <li>◆ Disagree Agreeably</li> <li>◆ Dream Big, Focus Small: Achieve SMARTER Goals</li> <li>◆ Managing Workplace Stress</li> <li>◆ Powerful Conversations to Engage Your Workforce</li> <li>◆ Remember Names to Build Better Professional Relationships</li> <li>◆ Communicate to Lead</li> </ul>
<p><b>High Potential Leaders</b> Equip high potential employees and new managers to build influence and agreement, facilitate productive meetings, offer performance feedback, delegate, and inspire others.</p> <p>Total time: 12 hours <span style="float: right;"><b>Price: \$599.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Meetings that Work</li> <li>◆ Performance Reviews that Motivate</li> <li>◆ Secrets of Motivation</li> <li>◆ Secrets to Leading with Assertiveness</li> <li>◆ Step Up to Leadership (Two 3-hr sessions)</li> </ul>
<p><b>Leadership Excellence</b> Develop the fundamental skills needed to lead teams and help team members achieve higher levels of productivity. Push your leadership abilities to the limits, offer performance feedback, facilitate productive meetings, and delegate.</p> <p>Total time: 14 hours <span style="float: right;"><b>Price: \$599.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Marshall Goldsmith: What Got You Here Won't Get You There (Two 3-hr sessions)</li> <li>◆ Coaching for Improved Performance</li> <li>◆ Successful Public Speaking</li> <li>◆ Delegation</li> </ul>

◆ 1-hour Webinar ◆ 2-hour Workshop ◆ 3-hour Workshop ◆ OnDemand

<p><b>Leading Remote Teams</b> Develop your skills as an effective leader of remote teams and deliver your message with impact. Those with dispersed workforces, team members working from home, or new to leading online conferences will benefit from these selected programs.</p> <p>Total time: 17 hours <span style="float: right;"><b>Price: \$999.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Powerful Conversations to Engage Your Workforce</li> <li>◆ How to Present Online</li> <li>◆ Leading Virtual Teams (Two 3-hr sessions)</li> <li>◆ Communicate Effectively</li> <li>◆ Working Remotely</li> <li>◆ Virtual Meetings that Engage</li> <li>◆ Meetings That Work</li> </ul>
<p><b>Navigating Change</b> Learn to navigate change and steer your team successfully through shifting consumer demands, organizational restructuring, and disruption to entire industries that are impacting the way we work.</p> <p>Total time: 18 hours <span style="float: right;"><b>Price: \$1,249.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Adjust to Change</li> <li>◆ Build Trust, Credibility and Respect</li> <li>◆ Delegation</li> <li>◆ Lead Change Effectively</li> <li>◆ Leading Across Generations</li> <li>◆ Overcoming Workplace Negativity with Enthusiasm</li> <li>◆ Strategic Planning Essentials: Prepare for Future Success</li> <li>◆ Succession Planning for You and Your Manager</li> </ul>
<p><b>Resilience in Leadership</b> Learn to pivot, objectively weighing what you're currently doing vs. other possible approaches to be the best you can be and get the best results for our organization.</p> <p>Total time: 16 hours <span style="float: right;"><b>Price: \$799.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Communicate with Different Personality Styles</li> <li>◆ Create Your Work-Life Breakthrough</li> <li>◆ Lead Change Effectively</li> <li>◆ Managing Conflict in the Workplace</li> <li>◆ Managing Workplace Stress</li> <li>◆ Step Up to Leadership (Two 3-hr sessions)</li> </ul>
<p><b>World Class Customer Service</b> Emphasizing the skills needed to build external and internal relationships, this package tackles issues such as how to exceed customer expectations, improve service quality, resolve customer conflict, and increased customer satisfaction while remaining cool, on-message, helpful, and positive.</p> <p>Total time: 10 hours <span style="float: right;"><b>Price: \$499.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Attitudes for Service</li> <li>◆ Manage Customer Expectations</li> <li>◆ Outstanding Customer Service</li> <li>◆ Transforming Customer Complaints into Opportunities</li> </ul>
<p><b>Youth Focus</b> Young adults learn the skills needed to take them beyond social media and cell phones, preparing them to be competitive in the workforce.</p> <p>Total time: approx. 8 hours <span style="float: right;"><b>Price: \$599.00</b></span></p> <p><a href="#">Registration Link</a></p>	<p><b>This package includes:</b></p> <ul style="list-style-type: none"> <li>◆ Dream Big, Focus Small: Achieve SMARTER Goals</li> <li>◆ Remember Names to Build Better Professional Relationships</li> <li>◆ Adjust to Change</li> <li>◆ Disagree Agreeably</li> <li>◆ Win Friends &amp; Influence People: Secrets of Success</li> </ul>

◆ 1-hour Webinar   ◆ 2-hour Workshop   ◆ 3-hour Workshop   ◆ OnDemand

**Interested in learning more?**

Contact Amy Gross at  
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